



department for  
**culture, media  
and sport**

# Money Map

Advice on access to finance

May 2010

improving  
the quality  
of life for all

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# Introduction

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At the Department for Culture, Media and Sport, we know that raising finance for creative businesses can be a problem. Over 90% of music businesses are Small and Medium Enterprises and they often face distinct problems which can hinder their ability to grow. This 'money map' lists funding schemes that might be open to those businesses.

It also includes information for a wide range of individuals and smaller organisations involved in music projects. For more information on arts funding in general you should look at DCMS's Guide to Arts Funding in England which is available from DCMS's website: [http://www.culture.gov.uk/what\\_we\\_do/arts/3208.aspx](http://www.culture.gov.uk/what_we_do/arts/3208.aspx)

We want to keep this document up to date and would therefore welcome your feedback, including details of other relevant funding schemes you feel should be included: please contact: [Christopher.Halliday@culture.gsi.gov.uk](mailto:Christopher.Halliday@culture.gsi.gov.uk) or [Andrew.Thomas@culture.gsi.gov.uk](mailto:Andrew.Thomas@culture.gsi.gov.uk)

We hope you will find this document useful, and forward it to your contacts.

# Government Financial Support and Advice

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DCMS funds for music support are channelled through Arts Council England. To apply for funding, you can contact their grants helpline on **0845 300 6200** or check the website where application forms are available: [www.artscouncil.org.uk](http://www.artscouncil.org.uk).

For further possible avenues for funding, you should also visit the National Lottery website at [www.lotterygoodcauses.org.uk](http://www.lotterygoodcauses.org.uk) or phone the hotline on 0845 275 0000 (for more information, check Section 3)

The main providers of finance for businesses are banks and financial institutions, but the Government does occasionally provide some specific assistance. For an overview of finance available from a host of different sources for a wide range of different projects, you should go to the Department for Business, Innovation and Skills (BIS) website at: [www.BERR.gov.uk](http://www.BERR.gov.uk)

BIS also produce the following booklets: Setting up in Business (URN: 05/1775) (Under Review), No Nonsense guide to starting a business (URN: 06/1025) and No Nonsense Guide (URN 06/895). A copy of these publications can be obtained from BIS Publications Order Line, 0845 015 0010.

## The Enterprise Directorate

The Enterprise Directorate is a Government agency of BIS that champions the interests of small businesses. BIS's Enterprise Directorate works across Whitehall, the Regional Development Agencies and key delivery partners to ensure that Government – national, regional and local – understands and responds to the needs of small businesses and entrepreneurs.

Enterprise Directorate

1 Victoria Street

London

SW1H 0ET

Tel: 020 7215 5000

Web: <http://www.berr.gov.uk/whatwedo/enterprise/index.html>

Some small businesses - particularly start-ups and those lacking a track record or who are without collateral - can struggle to access finance. Small businesses with high growth potential may also have difficulty in raising relatively modest amounts of risk capital needed to fund their ambitions for growth. The Government is working to understand and remove the barriers that can prevent finance being raised to fund viable business propositions.

### **Business Link**

The best place for small businesses to find out what grants are available for a specific business is through the Business Link website's finance and grants pages.

[www.businesslink.gov.uk](http://www.businesslink.gov.uk)

You should also contact Business Links on 0845 600 9006/0787.

### **Grant for Research and Development**

Grant for Research and Development is a BIS initiative that provides grants to help individuals and small and medium-sized businesses to research and develop technologically innovative products and processes. Details of some grants, funds and loan guarantee schemes with which the Enterprise Directorate is involved are detailed below.

### **Regional Venture Capital Funds**

England-wide programme provides amounts to £500,000 for SMEs that show growth potential.

<http://www.berr.gov.uk/whatwedo/enterprise/finance/enterprise-capital-funds/page37596.html>

### **Enterprise Finance Guarantee (EFG)**

Government guaranteed lending through the new Enterprise Finance Guarantee is open to businesses with an annual turnover of up to £25million who are currently not easily able to access the finance they need. This will enable businesses to secure loans of between £1,000 and £1 million.

<http://www.berr.gov.uk/whatwedo/enterprise/finance/efg/page37607.html>

### **Early Growth Funds**

Object is to increase availability of small amounts of risk capital: on average £50,000 for specific industries.

<http://www.berr.gov.uk/whatwedo/enterprise/finance/early-growth-funds/page37491.html>

**Other useful Government sources of information are:**

**Your Creative Future**

[www.yourcreativefuture.org](http://www.yourcreativefuture.org) website is a guide to education and career opportunities in the creative industries. On the site you can find out more about the creative industries, discover the wide range of careers available, select interviews with creative people, link up to helpful websites, and find guides to useful books, magazines and other sources of information.

**Career Development Loans**

Career Development Loans help people from a wide range of backgrounds to pay for vocational learning or education courses. You can get a loan of between £300 and £8,000 to pay for up to 80 per cent of the course costs.

For more information on training and development, contact your Business Link (see above) or Learning and Skills Council: 0870 900 6800 - [www.lsc.gov.uk](http://www.lsc.gov.uk)

# National and Charitable Funds

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## Arts Council England

Arts Council England is the national development agency for the arts. It provides grants for the arts, including funding from the National Lottery. Visit [www.artscouncil.org.uk](http://www.artscouncil.org.uk) for more information, including answers to frequently asked questions, or to download an application pack. Or you can phone 0845 300 6100 for an application pack and any more information you need.

## Association of Charitable Foundations

The Association of Charitable Foundations (ACF) is the UK wide support organisation for grant-making trusts and foundations of all types. Giving useful tips on how to apply for funds and a list of charitable organisations.

Tel: 020 7255 4499

Web: [www.acf.org.uk](http://www.acf.org.uk)

E-mail: [acf@acf.org.uk](mailto:acf@acf.org.uk)

## National Lottery Funding

For general enquiries about National Lottery funding, visit [www.lotterygoodcauses.org.uk](http://www.lotterygoodcauses.org.uk) or phone the National Lottery funding hotline on 0845 275 0000.

Selection of lottery funders:

### Big Lottery Fund

Tel: 0845 410 2030

Email: [general.enquiries@biglotteryfund.org.uk](mailto:general.enquiries@biglotteryfund.org.uk)

Web: [www.biglotteryfund.org.uk](http://www.biglotteryfund.org.uk)

### Heritage Lottery Fund

Tel: 020 7591 6000

Email: [enquire@hlf.org.uk](mailto:enquire@hlf.org.uk)

Web: [www.hlf.org.uk](http://www.hlf.org.uk)

### Awards for All

Tel: 0845 410 2030

Email: [general.enquiries@awardsforall.org.uk](mailto:general.enquiries@awardsforall.org.uk)

Web: [www.awardsforall.org.uk](http://www.awardsforall.org.uk)

## **Youth Music**

Youth Music provides music-making opportunities for children and young people up to the age of 18 who mainly live in areas of social and economic need, targeting those who would otherwise not have the opportunity.

Tel: 020 7902 1060

Email: [info@youthmusic.org.uk](mailto:info@youthmusic.org.uk)

Web: [www.youthmusic.org.uk](http://www.youthmusic.org.uk)

## **Baring Foundation Arts Programme**

The Arts programme contributes to the cost of small-scale arts projects taking place in an educational or community context.

Have announced a new theme for this programme in 2010: organisational development funding for arts organisations in the UK already producing and presenting arts made by older people. The deadline for applications is 11 December 2009.

Tel: 0207 767 1348

Email: [baring.foundation@uk.ing.com](mailto:baring.foundation@uk.ing.com)

Web: [www.baringfoundation.org.uk](http://www.baringfoundation.org.uk)

## **Calouste Gulbenkian Foundation**

The UK Branch funds only not-for-profit organisations based in the UK and Republic of Ireland. They support projects outside London in preference to those based in the capital.

Tel: 020 7012 1400 or 0845 872 9930

Web: [www.gulbenkian.org.uk](http://www.gulbenkian.org.uk)

E-mail: [info@gulbenkian.org.uk](mailto:info@gulbenkian.org.uk)

## **EMI Music Sound Foundation**

The Foundation will make grants to individuals, bodies and institutions. It will consider supporting projects which encourage the education of the public, particularly for young people in all aspects of music, both in the UK and overseas.

Tel: 020 7795 7000

Email: [enquiries@emimusicfoundation.com](mailto:enquiries@emimusicfoundation.com)

Web: [www.musicfoundation.com](http://www.musicfoundation.com)

## **The Jerwood Charitable Foundation**

The Jerwood Charitable Foundation recognises and supports young people, mainly between 20 – 35 years old, whose careers can be uplifted at a critical time to the benefit of the individuals and the institutions they represent. Examples are the financial support given to young actors, dancers, choreographers, playwrights, film makers, singers, musicians and others in the performing and visual arts sector.

Tel: 020 7261 0279

Email: [info@jerwood.org](mailto:info@jerwood.org)

Web: [www.jerwoodcharitablefoundation.org](http://www.jerwoodcharitablefoundation.org)

## **Making Music**

Making Music represent and support over 2,000 amateur music groups throughout the UK, including choirs, orchestras and music promoters.

Web: [www.makingmusic.org](http://www.makingmusic.org)

## **Musicians Benevolent Fund**

MBF provide help to those in related occupations when illness, accident or old age bring stress or financial burdens.

Tel: 020 7239 9100

Web: [www.mbf.org.uk](http://www.mbf.org.uk)

Email: [info@mbf.org.uk](mailto:info@mbf.org.uk)

## **Paul Hamlyn Foundation**

The Open Grants Scheme supports the development, implementation and dissemination of new ideas to increase the experience and enjoyment of the arts by people of all ages.

Tel: 020 7227 3500

Web: [www.phf.org.uk](http://www.phf.org.uk)

Email: [information@phf.org.uk](mailto:information@phf.org.uk)

## **Performing Right Society Foundation**

The PRS Foundation offers support for the development and performance of new music, of any genre, via a range of funding schemes.

Tel: 020 7306 4044

Web: [www.prsfoundation.co.uk](http://www.prsfoundation.co.uk)

E-mail: [info@prsfoundation.co.uk](mailto:info@prsfoundation.co.uk)

### **Society for the Promotion of New Music**

The aim of the Society is to promote new music both in the performance and composition of contemporary music. It provides various music prizes.

Tel: 020 7759 1800

Web: <http://www.soundandmusic.org/>

Email: [info@soundandmusic.org](mailto:info@soundandmusic.org)

### **Prince's Trust**

The Prince's Trust encourages people aged 18 to 30 years old to go into business by offering funding in the form of a low interest loan of up to £5,000 at an interest rate of 3 percent of the loan. Grants of up to £1,500 for individuals and £3,000 for groups are also available.

To be eligible for the Prince's Trust business support services, people must be aged between 18 and 30 years old, and unemployed or employed in a part-time or inadequate job. Other criterion include people who are unable to secure funding from other sources and those that have a good business idea ready to make it into reality.

Head Office  
The Prince's Trust  
18 Park Square East  
London NW1 4LH

Tel: 020 7543 1234

fax: 020 7543 1200

minicom: 0207 543 1374

Tel: 0800 842 842

Email: [webinfops@princes-trust.org.uk](mailto:webinfops@princes-trust.org.uk)

Web: [www.princes-trust.org.uk](http://www.princes-trust.org.uk)

### **National Endowment for Science, Technology and the Arts (NESTA)**

NESTA is the National Endowment for Science, Technology and the Arts. It helps to fill funding gaps by investing in outstanding ideas and the people who have them, often much earlier than other funders.

NESTA  
1 Plough Place  
London  
EC4A 1DE

Tel: 020 7438 2500

Fax: 020 7438 2501

Web: [www.nesta.org.uk](http://www.nesta.org.uk)

## **Shell LiveWIRE**

Shell *LiveWIRE* provides information, advice and practical support for 16-30 year olds starting up their own business.

Shell *LiveWIRE*  
Design Works Unit 15  
William Street  
Felling  
Gateshead  
Tyne & Wear  
NE10 0JP

Tel: 0191 423 6229  
Lo-call 0845 757 3252  
Fax: +44 (0) 191 423 6201

Email: [enquiries@shell-livewire.org](mailto:enquiries@shell-livewire.org)  
Web: [www.shell-livewire.org](http://www.shell-livewire.org)

# Regional Funding

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This section provides a list of funding and support agencies in the regions. We recommend that you start your search for funding through your local business link. These are regional versions of the previously mentioned nationwide business link organisation ([www.businesslink.gov.uk](http://www.businesslink.gov.uk)). The relevant business link for your region can be found at the beginning of each regional list.

We have also provided details of each of the nine Regional Development Agencies (RDAs), who will be able to provide you with information on Creative Industries initiatives and support within your region.

## I) LONDON

### **Business Link London**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 6000 787

Email: [info@bllondon.co.uk](mailto:info@bllondon.co.uk)

Web: [www.bllondon.co.uk](http://www.bllondon.co.uk)

### **Regional Development Agency**

London Development Agency

Tel: 020 7593 8000

Tom Campbell

Email: [TomCampbell@lda.gov.uk](mailto:TomCampbell@lda.gov.uk)

Web: [www.lda.gov.uk](http://www.lda.gov.uk)

### **The Capital Fund**

The Capital Fund is a venture capital fund that has raised £50 million from investors to back fast-growing, small and medium sized enterprises in Greater London.

Tel: 020 7089 5530

Email: [londoninfo@yfmgroup.co.uk](mailto:londoninfo@yfmgroup.co.uk)

Web: [www.thecapitalfund.co.uk](http://www.thecapitalfund.co.uk)

## **Local Investment Fund**

The LIF makes loans to social and community enterprises that have been unable to secure funds from traditional sources. The aim of the LIF is to develop long-term sustainability of projects. The LIF makes loans of between £25,000 and £250,000 to projects and organisations across England.

Ground Floor  
Ibex House  
42-47 Minories  
London  
EC3N 1NT

Tel: 020 7680 1028  
Email: [information@lif.org.uk](mailto:information@lif.org.uk)  
Web: [www.lif.org.uk](http://www.lif.org.uk)

## **Street UK**

Street UK is a micro finance organisation providing structured business loans to micro entrepreneurs who are otherwise excluded from access to credit to enable them to develop their business. Loans are made to employees with less than five employees that have been trading for at least six months – up to £10,000 may be loaned.

Street UK  
Unit 14  
109 Three Mills Studios  
Three Mills Lane  
London E3 3DU

Tel: 0845 601 8690  
Email: [info@street-uk.com](mailto:info@street-uk.com)  
Web: [www.street-uk.com](http://www.street-uk.com)

## **HBV Enterprise (HBV)**

HBV supports the creation of new business. It will help with the writing of a business plan, provide business awareness seminars, has a business advice clinic which gives advice on financing business start ups. Advice is also given to established small businesses.

HBV Enterprise  
34 – 36 Dalston Lane  
Hackney  
London E8 3AZ

Tel: 020 7254 9595  
Email: [mail@hbv.org.uk](mailto:mail@hbv.org.uk)  
Web: [www.hbv.org.uk](http://www.hbv.org.uk)

## **London Rebuilding Society**

The LRS is a specialist provider of flexible and innovative finance for London's social economy which assists with developing organisations and local economies, creating sustainable employment, enhancing social inclusion, promoting community participation and improving the environment.

London Rebuilding Society  
227c City Road  
London EC1V 1JT

Tel: 020 7682 1666

Email: [info@londonrebuilding.com](mailto:info@londonrebuilding.com)

Web: [www.londonrebuilding.com](http://www.londonrebuilding.com)

## **II) NORTH WEST**

### **Business Link North West**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 00 66 888

Email: [info@businesslinknw.co.uk](mailto:info@businesslinknw.co.uk)

Web: [www.businesslinknw.co.uk](http://www.businesslinknw.co.uk)

### **Regional Development Agency**

North West Development Agency

Tel: 01925 400100

Iain Bennett

Email: [Iain.Bennett@nwda.co.uk](mailto:Iain.Bennett@nwda.co.uk)

Web: [www.nwda.co.uk](http://www.nwda.co.uk)

### **Merseyside Music Development Agency (MMDA)**

Music support and development agency for business and performers in the Merseyside region.

Units 8-15  
Liverpool Arts Village  
Henry St  
Liverpool  
L1 5BS

Tel: 0151 707 4550

Fax: 0151 709 3824

Web: [www.mmda.org.uk](http://www.mmda.org.uk)

## **North West Equity Fund**

This £35 million fund is the new Regional Venture Capital Fund sponsored by the Northwest Development Agency. The fund can make investments of up to £500,000.

Web: [www.nwef.co.uk](http://www.nwef.co.uk)

Email: [mail@nwef.co.uk](mailto:mail@nwef.co.uk)

## **iii) WEST MIDLANDS**

### **Business Link West Midlands**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 113 1234

Email: [info@businesslinkwm.co.uk](mailto:info@businesslinkwm.co.uk)

Web: [www.businesslinkwm.co.uk](http://www.businesslinkwm.co.uk)

### **Regional Development Agency**

Advantage West Midlands

Tel: 0121 380 3500

David Furnage

Email: [davidfurnage@advantagewm.co.uk](mailto:davidfurnage@advantagewm.co.uk)

Web: [www.advantagewm.co.uk](http://www.advantagewm.co.uk)

### **Music West Midlands**

Music West Midlands is an organisation dedicated to the development, production and marketing of the region's music.

Tel: 0121 693 0013

Geoff Pearce

Email: [geoff@saffa.co.uk](mailto:geoff@saffa.co.uk)

Web: [www.musicwestmidlands.co.uk](http://www.musicwestmidlands.co.uk)

## **Creative Advantage Fund**

The Creative Advantage Fund provides venture capital in the West Midlands to assist the growth of businesses in the creative industries.

Lo- call: 0844 567 0035

Tel: 01543 473035

Web: [www.creative-advantage-fund.co.uk](http://www.creative-advantage-fund.co.uk)

Email: [info@advantagecreativefund.co.uk](mailto:info@advantagecreativefund.co.uk)

## **Aston Re-investment Trust**

Launched in 1997, the Aston Re-investment Trust was established to fill a gap in the finance needs of Birmingham based small businesses and voluntary organisations that are unable to access full borrowing requirements through the banks.

Tel: 0121 359 2444

Web: [www.reinvest.co.uk](http://www.reinvest.co.uk)

Email: [ART@reinvest.co.uk](mailto:ART@reinvest.co.uk)

## **Investor Champions**

Investor Champions provides introductions for growing small and medium sized enterprises to business angels and corporate venturers.

Tel: 020 7420 1800

Web: [www.bvca.co.uk](http://www.bvca.co.uk)

Email: [bvca@bvca.co.uk](mailto:bvca@bvca.co.uk)

## **IV) EAST MIDLANDS**

### **Business Link East Midlands**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 058 6644

Email: [info@businesslinkem.co.uk](mailto:info@businesslinkem.co.uk)

Web: [www.businesslinkem.co.uk](http://www.businesslinkem.co.uk)

### **Regional Development Agency**

East Midlands Development Agency

Tel: 0115 988 8300

Sophie Fletcher

Email: [sophieffletcher@emd.org.uk](mailto:sophieffletcher@emd.org.uk)

Web: [www.emda.org.uk/main](http://www.emda.org.uk/main)

## **Regional Venture Capital Fund**

This equity fund, investing up to £660,000 in an individual business, is managed by Catapult Venture Managers Ltd

Tel: 0116 238 8200

Web: [www.catapult-vm.co.uk](http://www.catapult-vm.co.uk)

Email: [mail@catapult-vm.co.uk](mailto:mail@catapult-vm.co.uk)

## **Catapult Growth Fund**

Managed by Catapult Venture Managers, this government-backed Enterprise Capital Fund invests amounts of between £500,000 and £2m in individual SMEs.

Tel: 0116 238 8200

Web: [www.catapult-vm.co.uk](http://www.catapult-vm.co.uk)

Email: [mail@catapult-vm.co.uk](mailto:mail@catapult-vm.co.uk)

## **East Midlands Early Growth Fund**

Targeted at start-up and early stage businesses, this fund invests up to £100,000 alongside other private sector investors. The fund is managed by E-Synergy Limited.

Tel: 01327 856032

Web: [www.earlygrowthfund.com](http://www.earlygrowthfund.com)

Email: [nick@earlygrowthfund.com](mailto:nick@earlygrowthfund.com)

## **Connect InvoRed**

Delivered by Connect Midlands, this is a specialist business support programme providing advice and support to businesses seeking £15,000 to £3.5m of debt, grant or equity funding.

West Office. Tel: 024 7632 3320

East Office. Tel: 01509 228 702

Web: [www.connectmidlands.org](http://www.connectmidlands.org)

## **V) YORKSHIRE & HUMBERSIDE**

### **Business Link Yorkshire**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 6048 048

Email: [info@businesslinkyorkshire.co.uk](mailto:info@businesslinkyorkshire.co.uk)

Web: [www.businesslink.gov.uk/yorkshire/](http://www.businesslink.gov.uk/yorkshire/)

## **Regional Development Agency**

### **Yorkshire Forward**

Yorkshire Forward is the regional development agency for the Yorkshire & Humber region.

Stuart Macfarlane

Tel: 0113 394 9600

Email: [Stuart.macfarlane@yorkshire-forward.com](mailto:Stuart.macfarlane@yorkshire-forward.com)

Web: [www.yorkshire-forward.com/www/index.asp](http://www.yorkshire-forward.com/www/index.asp)

### **YFM Group**

YFM Group provide investment funds to help companies operate in challenging and highly competitive markets.

Tel: 0113 294 5000

Web: [www.yfmgroup.co.uk/investment\\_funds.asp](http://www.yfmgroup.co.uk/investment_funds.asp)

## **VI) NORTH EAST**

### **Business Link North East**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 600 9006

Email: [enquiries@businesslinknortheast.co.uk](mailto:enquiries@businesslinknortheast.co.uk)

Web: [www.businesslinknortheast.co.uk](http://www.businesslinknortheast.co.uk)

### **Regional Development Agency:**

One North East

One North East is the Regional Development Agency (RDA) covering North East England.

Mark Adamson

Tel: 0191 229 6200

Email: [Mark.Adamson@onenortheast.co.uk](mailto:Mark.Adamson@onenortheast.co.uk)

Web: <http://www.onenortheast.co.uk/page/business.cfm>

## **Generator North East**

Generator is an organisation dedicated to supporting the popular music community in the North East of England.

Dave Cross

Email: [dx@generator.org.uk](mailto:dx@generator.org.uk)

Jim Mawdsley

Email: [jim@generator.org.uk](mailto:jim@generator.org.uk)

Black Swan Court  
69 Westgate Road  
Newcastle  
NE1 1SG

Tel: 0191 245 0099

Fax: 0191 245 0144

Web: [www.generator.org.uk](http://www.generator.org.uk)

## **META Information Source**

META is an initiative of Generator. It is a music information resource offering contact details and documents to people working in all genres of music.

Tel: 0191 224 0088

Web: <http://www.artsdata.net/wwwMETA/Funding.asp>

## **North East Creative Content Fund**

Northern Film & Media has partnered up with NorthStar Equity Investors to manage a new £2.4m creative co-investment content fund.

The Fund, backed by regional development agency One NorthEast, aims to bolster the region's TV, film, interactive media, music and games industries over the next two years. The Fund is open to both companies indigenous to the North East and those wishing to base production or create a significant presence in the region.

Fund Manager: Michelle Cooper

E-mail: [michelle.cooper@northstarei.com](mailto:michelle.cooper@northstarei.com)

Tel: 0191 229 2773

Web: <http://www.northernmedia.org/?pageid=109>

## **The Difference Engine**

The Difference Engine is a full time 16 week acceleration programme which combines investment capital of £20,000 (for 8% of the business) with mentoring, support and office accommodation with various other services provided by our partners.

North East Business & Innovation Centre  
Enterprise Park East  
Sunderland  
SR5 2TA

Web: <http://www.thedifferenceengine.eu/contact-us/>

## **North East Finance for Business**

The provision of venture capital for new and growing businesses in the North East of England has had a great boost. A new £125m holding fund has been established with investments from the European Investment Bank, European Regional Development Fund and One North East (ONE), the regional development agency for the North East of England.

ONE has appointed North East Finance (NEF) to be the holding fund management company, responsible for overseeing the introduction and operation of a number of individual investment funds.

Six new funds were launched in January 2010 – managed by five different fund management companies. The funds are targeted at start-ups and growing companies across sectors and stages of development and will invest from £5,000 to £1.25m in hundreds of deals from 2010 to 2014.

1 St. James Gate  
Newcastle upon Tyne  
NE1 4AD

Tel: 0191 211 2300  
Fax: 0191 211 2323

Web: <http://www.northeastfinance.org/>

## **VII) EASTERN**

### **Business Link East**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 717 1615  
Email: [questions@businesslinkeast.org.uk](mailto:questions@businesslinkeast.org.uk)  
Web: [www.businesslink.gov.uk/east](http://www.businesslink.gov.uk/east)

## **Regional Development Agency**

East of England Development Agency

Lynn Morgan  
Tel: 01223 713900

Email: [LynnMorgan@eeda.org.uk](mailto:LynnMorgan@eeda.org.uk)

Web: [www.eeda.org.uk](http://www.eeda.org.uk)

## **Full Circle Fund**

A new kind of business start-up programme offering free training, support and finance is available to women in selected areas of Norfolk.

Tel: 01603 230625

Web: [http://www.weetu.org/cms.php?page\\_id=6](http://www.weetu.org/cms.php?page_id=6)

## **VIII) SOUTH EAST**

### **Business Link South East**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 600 9006

Email: [info@businesslinkse.co.uk](mailto:info@businesslinkse.co.uk)

Web: [www.businesslink.gov.uk/southeast](http://www.businesslink.gov.uk/southeast)

## **Regional Development Agency**

South East Economic Development Agency

Alan Searle  
Tel: 01483 484200

Email: [alansearle@seeda.co.uk](mailto:alansearle@seeda.co.uk)

Web: [www.seeda.co.uk](http://www.seeda.co.uk)

## **IX) SOUTH WEST**

### **Business Link South West**

Business Link is a government-funded service designed to promote enterprise. Whether you are already running or growing a business or just starting out.

Tel: 0845 600 9966

E-mail: [enquiry@businesslinksw.co.uk](mailto:enquiry@businesslinksw.co.uk)

Web: [www.businesslink.gov.uk/southwest](http://www.businesslink.gov.uk/southwest)

## **Regional Development Agency**

South West Regional Development Agency

Chris Garcia  
Tel: 01392 214 747

Email: [Chris.Garcia@southwestrda.org.uk](mailto:Chris.Garcia@southwestrda.org.uk)  
Web: [www.southwestrda.org.uk](http://www.southwestrda.org.uk)

## **Bristol Music Foundation**

Bristol Music Foundation offers support and advice to all those working in the local music industry.

Matt Booth  
Tel: 0117 958 8849

Email: [matt@bristolmusicfoundation.com](mailto:matt@bristolmusicfoundation.com)  
Web: [www.bristolmusicfoundation.com](http://www.bristolmusicfoundation.com)

## **Finance Cornwall**

Finance Cornwall provides loans and equity investments, to single owner businesses through to medium sized companies in Cornwall and Scilly.

Tel: 01872 272288  
Email: [office@financecornwall.co.uk](mailto:office@financecornwall.co.uk)  
Web: [www.financecornwall.co.uk](http://www.financecornwall.co.uk)

## **Regional Venture Capital Fund**

The fund, managed by South West Ventures, forms part of the RDA's Finance for Business strategy.

Tel: 0117 906 3410  
E-mail: [info@southwestventuresfund.co.uk](mailto:info@southwestventuresfund.co.uk)  
Web: [www.southwestventures.co.uk](http://www.southwestventures.co.uk)

# European Union Funding

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EU funding is complex. The two main schemes that may benefit your business are the European Structural Funds and the European Investment Fund.

## Structural Funds

EU structural funding might be able to assist your creative business. Many parts of the UK receive structural funds. There are two main strands of regional EU funding for which creative industries might be eligible: European Social Fund (ESF) and European Regional Development Fund (ERDF). Schemes such as the Merseyside Special Investment Fund have been supported by the Structural Funds.

The web site of the European Commission's representation in the UK also provides detailed information on the structural funds.

Tel: 020 7973 1992

Web: [www.cec.org.uk](http://www.cec.org.uk)

**For further information on how Structural funds might benefit your creative businesses in England, we recommend you contact your local RDA (see pages 12-21).**

## European Investment Fund

The European Investment Fund is the European Union's specialised financial institution providing venture capital and guarantee instruments for the creation, growth and development of SMEs.

Web: [www.eif.org](http://www.eif.org)

## More help on EU funding

EUCLID can also help with funding applications. EUCLID provides international information and consultancy services to the arts, cultural and heritage sectors and is a good source of information on funding.

Tel: 07000 382543

Web: [www.euclid.info](http://www.euclid.info)

# General Advice and Information

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## **British Phonographic Industry (BPI)**

The BPI represents over 200 record companies in the UK and its members produce most of the country's recorded music. It ranges from small independent to multinational corporations. The BPI's main aim is to help create an environment in which the British music business can thrive and remain a world leader.

Tel: 020 7803 1300

Web: [www.bpi.co.uk](http://www.bpi.co.uk)

## **UK Music**

UK Music is an umbrella organisation representing the collective interests of the UK's commercial music industry, from artists, musicians, songwriters and composers, to major and independent record labels, managers, music publishers, studio producers and collecting societies.

Tel: 020 7306 4446

Web: [www.ukmusic.org](http://www.ukmusic.org)

## **Association of Independent Music (AIM)**

AIM represent, promote and protect the interests of all the 2,000 independent music companies in the UK.

Tel: 020 8994 5599

Web: <http://www.musicindie.com/>

## **Musicians Union**

For alternative/potential sources of funding.

Tel: 020 7582 5566

Web: [www.musiciansunion.org.uk](http://www.musiciansunion.org.uk)

### **The British Academy of Composers and Songwriters (BACS)**

The British Academy of Composers and Songwriters hold information on potential markets for new compositions.

Web: [www.britishacademy.com](http://www.britishacademy.com)

### **The Music Publishers Association (MPA)**

The MPA looks after the interest of all music publishers based or working in the UK. Its purpose is to safeguard and improve the business and legal environment within which its members are operating.

Tel: 020 7580 0126

Web: [www.mpaonline.org.uk](http://www.mpaonline.org.uk)

### **National Music Council**

The National Music Council are able to supply addresses of record companies and where there will be A&R people to listen to any recordings.

National Music Council  
60/62 Clapham Road  
LONDON  
SW9 0JJ

Tel: 020 7422 8297

Web: [www.nationalmusiccouncil.org.uk](http://www.nationalmusiccouncil.org.uk)

### **J4b**

The J4b website allows quick and simple searches of business grants and loans.

Web: [www.j4b.co.uk](http://www.j4b.co.uk)

### **Bridges Community Development Fund**

This fund provides venture capital funding to firms which are in the 25% most deprived areas of England and which can show meaningful interaction with their local economy.

Bridges Ventures Ltd  
1 Craven Hill  
London

W2 3EN Contact: Bridges Community Ventures: 020 7262 5566

Web: [www.bridgesventures.com](http://www.bridgesventures.com)

## **MusicTank**

MusicTank is a business development network for the UK music industry, which aims to engage with industry, innovation and change across the music business.

Tel: 020 8357 7317

Web: [www.musictank.co.uk](http://www.musictank.co.uk)